



August 8, 2023

Mayor Chuck Fewell
Board of Public Works and Safety
10 South State Street
Greenfield, IN 46140

Re: Chemical Vendor Change Request

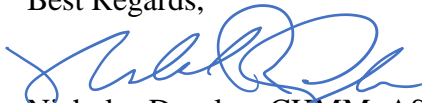
Mayor and Board Members,

We are currently using Brenntag Mid-South for the supply of chemicals for our disinfection system at the WWTP. The chemicals we are using are sodium hypochlorite (bleach) and sodium bi-sulfite. The sodium bi-sulfite emits a strong vapor during the unloading process and the vapor needs to be properly vented and scrubbed or captured through a vapor recovery system. Over the past few deliveries, the driver either didn't have a recovery system on the truck or didn't know how to correctly use the system. Since this poses a safety risk to our employees and anyone else working in the area during the unloading process, I feel it would be best to change vendors for the sodium bi-sulfite to PVS Mini-Bulk. They provided our chemicals during 2022. Their trucks are equipped with vapor recovery systems and we did not experience any issues during deliveries last year.

I also want to bring to the Board's attention that PVS Mini Bulk was the only other vendor that replied to our RFP this year. They were the low bidder on the sodium hypochlorite by \$0.12 per gallon, but their bid price for the sodium bi-sulfite was higher by \$0.45 per gallon. The contract for 2023 was awarded based on the estimated usage for the year for both chemicals. At this point in the year, it would be about a \$600.00 savings on the sodium hypochlorite if we were to switch vendors for both chemicals.

At this time, I am requesting that the Board approve the change to PVS Mini Bulk for the supply of sodium bi-sulfite for the remainder of the 2023 disinfection season at a cost of \$3.34 per gallon. A copy of their updated proposal has been included for your review. Please let me know if you have any questions or if any other information is needed at this time.

Best Regards,


Nicholas Dezelan, CHMM, ASP
Wastewater Utility Manager

cc: Gregg Morelock – City Attorney

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